

## **Scotiabank Named 'Best Investment Bank in Canada' by Global Finance Magazine**

**TORONTO, March 5, 2015** – Scotiabank is proud to be recognized as the 'Best Investment Bank in Canada' by *Global Finance* magazine.

"We're honoured to receive this award for the many successes we've had with our investment banking business in Canada," said Adam Waterous, Scotiabank's Managing Director and Co-Head of Equity and Advisory. "Our dedication to delivering truly integrated solutions to our customers no matter what their needs are has led us to some incredible results."

This award builds on the many accolades Scotiabank's Global Banking and Markets business received in 2014, including the top underwriter for Canadian equity financings according to Bloomberg League Tables<sup>1</sup>.

"As investment banks continue to redefine themselves within the still-evolving global regulatory landscape, we honor those firms that excel despite challenging market conditions. They understand the market, execute well, and create innovative solutions for their clients' unique needs," said Joseph D. Giarraputo, Publisher and Editorial Director of *Global Finance*.

*Global Finance* editors, with input from industry experts, used a series of criteria—including market share, number and size of deals, service and advice, structuring capabilities, distribution network, efforts to address market conditions, innovation, pricing, after-market performance of underwritings and market reputation—to select the winners. Deals announced or completed in 2014 were considered.

Scotiabank's Global Banking and Markets business line provides corporate and investment banking and capital markets products and services to corporate, institutional and government clients across the globe. The Bank has over 30 Global Banking and Markets offices around the world and more than 300 relationship managers, organized around industry specialties. For more information, please visit [www.gbm.scotiabank.com](http://www.gbm.scotiabank.com).

Scotiabank is Canada's international bank and a leading financial services provider in North America, Latin America, the Caribbean and Central America, and parts of Asia. We are dedicated to helping our 21 million customers become better off through a broad range of advice, products and services, including personal and commercial banking, wealth management and private banking, corporate and investment banking. With a team of more than 86,000 employees and assets of \$852 billion (as at January 31, 2015), Scotiabank trades on the Toronto (TSX: [BNS](#)) and New York Exchanges (NYSE: [BNS](#)). Scotiabank distributes the Bank's media releases using Marketwired. For more information please visit [www.scotiabank.com](http://www.scotiabank.com) and follow us on Twitter @ScotiabankNews.

- 30 -

For more information please contact:  
Devinder Lamsar, Scotiabank Public and Corporate Affairs  
(416) 933-1171, [devinder.lamsar@scotiabank.com](mailto:devinder.lamsar@scotiabank.com).

---

<sup>1</sup> For the period January 1 - December 31, 2014, on an aggregate basis (excluding self-led deals).