



Scotia Capital is a full-service trading provider in Mexico for clearance and execution of both futures and options. We provide clients within Mexico and globally with access to the Mexican Derivatives Exchange (MexDer) according to their specific needs.

#### Our Mission

“To be the best institution in Mexico providing clearing and execution on MexDer, with the management, service and security standards to compete internationally, and constantly adapting to the changes propelling the world of business today”.

#### Who We Are

Scotia Capital is a founding clearing member and a shareholder of the Mexican Derivatives Exchange (MexDer) and the Mexican Clearing House, Asigna, through a trust called Socio Liquidador Inverlat, and operating under the legal name Scotia Inverlat Derivados S.A. de C.V. The main objective of the trust is to clear options and futures contracts traded by its clients in MexDer.

#### Why Choose Scotia Capital

For the over 70% of Mexico market makers and 80% of foreign resident customers who use our clearing and brokering services, the answer is simple:

- FAST execution
- EFFICIENT ACCESS to MexDer
- RELIABLE and FLEXIBLE service
- Strong CAPABILITIES
- CLIENT FOCUS

#### Derivative Products

We trade and clear all futures and options listed on the MexDer:

- Interest Rate Futures (TIIE 28 days, CETE 91 days)
- Bond Futures (3 & 10 years)
- Currency Futures (UDIS, Euro and USD)
- Index Futures & Options (IPC)
- Stock Futures (G.Carso, Telmex, Cemex, Femsa, America Movil)
- Stock Options (America Movil, Naftac, QQQ, IVV)

#### **Proven Performance**

*Over the last few years, Scotia Capital has proven clearing capabilities in MexDer and demonstrated leadership in the Mexican market. Recent accomplishments include:*

- *Traded and cleared the first transaction of a foreign client on the Mexder; (Jan, 2002)*
- *Traded and cleared the first transaction of a Mexican pension fund on the Mexder; (March, 2004)*
- *Traded and cleared the first option transaction of a Mexican pension fund on the Mexder; (Jan, 2005)*
- *Received special distinction award due to our outstanding participation in the market (2002, 2003 & 2005)*

### Services and Advantages:

Our clearing-member status ensures efficiency and innovative risk management control for clients. And, in addition to providing excellent support, clients clearing with Scotia Capital have access to:

- Attractive Commissions
- Extreme Confidentiality
- Timely Information Issued by Asigna and MexDer
- High Speed Credit Ratings
- High Operative Limits
- Flexible Information System
- Electronic Wiring
- Electronic Daily Confirmation Letters
- Monthly Statement Account (monthly account statements)

### Opening an Account with Scotia Capital

To open your MexDer account with Scotia Capital, follow these three steps:

- Contact us and send all documents required
- We receive the documents, fill the contracts and send back to you
- You sign the completed contract and send it to us

*Note: All contracts are cleared by Socio Liquidador Inverlat.*

### Required Documentation

In order to open a MexDer account with Socio Liquidador Inverlat, the following documentation must be provided:

- By-Laws
- Power of Attorney
- Official ID with photograph and signature of the people with Powers of Attorney (i.e. Passport)
- Tax ID of the Company and legal representative(s)
- Address of the Company (Official Receipt)
- Financial Statements (for the last four months)

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For more information about our capabilities on MexDer or to open an account, contact the Mexico Derivatives Sales Team

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[www.scotiacapital.com](http://www.scotiacapital.com)