

WHAT THE SCOTIABANK GROUP CAN DO FOR YOU

When you enter into a relationship with Scotia Capital, the resources and professionals of the entire Scotiabank Group are available to you, helping you seize opportunities, unlock value, and achieve great results. Since your enterprise may leap international borders, so do our capabilities. Depending in which corner of the world you are looking to do business, the Scotiabank Group provides local expertise, coupled with global reach. So whether your international strategy requires an integrated suite of corporate and investment banking services, cash and treasury management solutions, conventional or specialized trade finance facilities, expert and locally-adapted project finance, or other international banking services, you can access the resources of the entire wholesale and retail network of the Scotiabank Group.

Core Products	Canada	U.S.	Mexico	Europe	Caribbean, Central & South America	Asia Pacific
Cash Management	•	•	•	•	•	•
Corporate Lending	•	•	•	•	•	•
Derivatives	•	•	•	•	•	•
Economic Research	•	•	•	•	•	•
Equity Finance and Securities Lending	•		•	•		
Equity - Research	•		•			
Equity - Sales and Trading*	•	•	•	•		
Equity - Underwriting and Distribution	•	•	•			
Foreign Exchange	•	•	•	•	•	•
High Yield Debt - Research	•	•				
High Yield Debt - Sales and Trading	•	•				
High Yield Debt - Underwriting and Distribution	•	•				
Investment Grade Debt - Research	•	•	•			
Investment Grade Debt - Sales and Trading	•	•	•	•		
Investment Grade Debt - Underwriting and Distribution	•	•	•			
Mergers and Acquisitions	•	•	•			
Mergers and Acquisitions - Oil and Gas (Scotia Waterous)	•	•		•	•	•
Money Markets	•	•	•	•		•
Precious Metals (ScotiaMocatta)	•	•	•	•		•
Private Equity Sponsor Coverage	•	•		•	•	
Private Placements	•	•	•		•	
Project Finance	•	•	•	•	•	•
Securitization/Asset-Backed Finance	•	•	•	•		
Structured Finance	•	•	•	•	•	•
Structured Leasing	•	•	•	•		
Trade Finance	•	•	•	•	•	•

* Offices in the U.S. and Europe are primarily for sales and trading of Canadian Equities.