



## Scotiabank's Global Equity Team Achieves Stellar Results in 2015 Brendan Wood International Survey\*



- Global Banking & Markets Equity Sales team retains its overall #1 share of TopGun sales relationships
- GBM Equity Research was tied for 1<sup>st</sup> for the number of individual TopGun Analysts and was 1<sup>st</sup> for share of Analyst votes
- The Equity team achieved a #1 ranking for "Top Morning Notes" for the 6<sup>th</sup> consecutive year
- Scotiabank's Equity Research team earned TopGun rankings in the following sectors:

#1

Agriculture/Chemicals/Fertilizers • Alternative Energy • Oil & Gas - High Payout  
Portfolio Strategy • Utilities

#2

Oil & Gas - Small/Mid Cap • Precious Metals/Diamonds - Large Cap

#3

Base Metals & Minerals • Diversified Financials • High Tech • Index Analysis

Oil & Gas Equipment & Services • Real Estate, REITs & Hospitality

Telecommunications & Wireless

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\* Based on the Brendan Wood International Canadian Institutional Equity 2015 Report.