

# SCOTIABANK RANKED #1 IN 1H 2019 BLOOMBERG'S LATIN AMERICA SYNDICATED LOAN BOOKRUNNER LEAGUE TABLES



Scotiabank is a global leader in corporate finance and capital markets solutions in Latin America. We support our customers with uniquely tailored, best-in-class financing solutions by providing local expertise and global capabilities.

This has positioned Scotiabank as #1 in Bloomberg's Latin America Syndicated Loan Bookrunner League Tables for the 1H of 2019 by both volume and deal count, successfully leading 16 syndicated loan transactions with a volume of US\$2.64 billion, and resulting in a market share of 12.98%.

Scotiabank also climbed the ranks to achieve the #4 position in Bloomberg's Latin America Debt Capital Markets (Bonds) League Tables for the 1H of 2019 leading 40 bond issuances with a volume of US\$7.50 billion, and holding a market share of 8.84%.

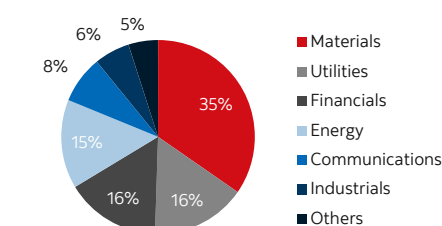
This achievement validates the Bank's commitment to providing best-in-class service to our clients in Latin America, with the goal to become a leading wholesale bank in the Pacific Alliance.

## Latin America Loans (Bookrunner)

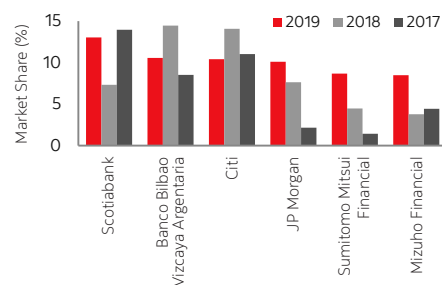
Firm	H1 2019				H1 2018		Mkt Share Chg (%)
	Rank	Mkt Share (%)	Volume (USD Mln)	Deal Count	Prev Rank	Prev Mkt Share (%)	
Scotiabank	1	12.979	2,635	16	5	7.302	5.677
Banco Bilbao Vizcaya Argentaria	2	10.529	2,138	12	1	14.431	-3.902
Citi	3	10.383	2,108	9	2	14.043	-3.660
JP Morgan	4	10.089	2,048	10	4	7.621	2.468
Sumitomo Mitsui Financial	5	8.670	1,760	7	9	4.494	4.176
Mizuho Financial	6	8.465	1,719	8	10	3.801	4.664
Credit Agricole CIB	7	6.785	1,378	5	6	6.915	-0.130
HSBC	8	5.327	1,082	8	3	7.837	-2.510
Banco Santander	9	4.629	940	7	8	5.678	-1.049
Bank of America Merrill Lynch	10	3.956	803	5	27	0.408	3.548
Mitsubishi UFJ Financial Group Inc	11	2.586	525	2	14	1.849	0.737
BNP Paribas	12	2.581	524	4	7	6.438	-3.857
<b>TOTAL</b>		<b>100%</b>	<b>20,303</b>	<b>38</b>		<b>100%</b>	

SOURCE: Top 12 banks, Official Bloomberg 1H 2019 Latin America Capital Markets league tables

## Industry Breakdown



## Bookrunner Rankings History



MEXICO	PERU	BRAZIL	BRAZIL	MEXICO	CHILE
<b>GPG</b> Grupo Naturgy	<b>centenario</b>	<b>BR</b> PETROBRAS	<b>raízen</b>	<b>Ragasa</b>	<b>LOS PELAMBRES</b> ANTOFAGASTA MINERALS
Senior Credit Facility	Senior Credit Facility	Senior Credit Facility	Senior Credit Facility	Senior Credit Facility	Senior Credit Facility
<b>US\$1,500,000,000</b>	<b>US\$200,000,000</b>	<b>US\$3,250,000,000</b>	<b>US\$500,000,000</b>	<b>US\$180,000,000</b>	<b>US\$875,000,000</b>
Bookrunner June 2019	Bookrunner June 2019	Bookrunner March 2019	Bookrunner March 2019	Sole Bookrunner March 2019	Bookrunner February 2019



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