

Thursday, August 13, 2020, Intraday Flash

Link to ScotiaView

# **Energy Strategy**

# Fuel For Thought: What a Joe Biden Presidency Would Mean for the Energy Market

A watershed moment for the energy sector will occur in less than three months if Joe Biden wins the U.S. presidential election. The ex-Vice President under Barack Obama and 2020 presidential candidate has wide-sweeping policies regarding the power sector and economy-wide carbon emissions. In effect, Biden has taken the *Green New Deal* a step forward by assigning key deliverables, a timeline, and a price tag to complete this vision. Investment and mobilization of labour into non-emitting energy supply will completely eclipse that of the 1960s Moon Shot program and transform the economy in ways that are difficult to imagine. In the following pages, we explore the implications of Biden's climate agenda and clean energy plan for the utility-scale power sector.

#### The two key deliverables of Joe Biden's Sustainable Infrastructure and Clean Energy Future pillar of his Build Back Better platform are:

- 1. A carbon pollution-free U.S. power sector by 2035, and
- 2. U.S. economy-wide net-zero emissions by no later than 2050.

Both of these goals have dramatic implications for traditional carbon commodities like coal, crude oil, and natural gas. From a renewables perspective, aggregate end-user demand is not likely to decline substantially in the future, in fact it's likely to grow; thus, a supply gap will develop that must be filled by non-emitting sources.

**Regarding the power sector:** Roughly 63% of U.S. utility-scale electricity is generated through carbon-emitting fuel types, according to EIA data. The remaining 37% is from non-emitting sources including nuclear and hydroelectric, which account for 19.7% and 6.5% of aggregate capacity, respectively. If the United States were to phase out all carbon-sourced, utility-scale generation by 2035, the power sector would require 2.6 million GWh p.a. of sustainable, renewable capacity, assuming current demand levels for electricity. This supply gap amounts to ~81 Palo Verde nuclear plants or 1,226 Gemini Solar parks to be built, equating to ~\$1.2-\$1.3 trillion of EPC investment.

**Regarding a net-zero economy:** Carbon is deeply integrated in many forms of energy and product use. For example, removing carbon entirely from the economy would require energy to transition from being generated locally in internal combustion engines to utility-scale power generators or distributed via private civilian infrastructure that has yet to be built. The U.S. economy (i.e., not just the utility-scale power sector) consumes 94.6 exajoules p.a. of energy, of which 78.8 exajoules (83%) comes from coal, crude oil, and natural gas. Understandably, converting this much carbon-based energy into sustainable, renewable sources would require 8.5x the investment of just the power sector initiative. If Biden's plans are brought to fruition, November 3, 2020, might become the most important turning point for the energy sector for the next three decades.

### ENERGY STRATEGY

ANALYST TEAM

Michael Loewen, MBA, CFA | Analyst 416-863-7985 Scotia Capital Inc. - Canada Justin Strong, P.Eng., MBA, CFA | Associate Analyst 416-863-7744 Scotia Capital Inc. - Canada

#### MARKET DATA

\$41.66

#### FORECAST DATA

	2019A	2020E	2021E	2022E
NYMEX WTI (US\$/bb Current	<b>57</b> .04	36.70	43.50	52.00
ICE Brent (US\$/bbl) Current	64.18	40.55	46.00	55.00
WCC Heavy Oil (C\$/ Current	<b>bbl)</b> 57.37	31.66	37.90	49.50

Energy Strategy



Dissemination: August 13, 2020, 13:15 ET. Production: August 13, 2020, 13:06 ET.

For Reg AC Certification and important disclosures see Appendix A of this report. Analysts employed by non-U.S. affiliates are not registered/qualified as research analysts with FINRA in the U.S. unless otherwise noted within this report.



# Wrap Your Head Around Biden's Energy & Infrastructure Plan

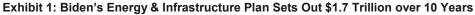
**Democratic presidential candidate Joe Biden has outlined a Build Back Better agenda designed to rebuild the U.S. economy amid record-high unemployment following the COVID-19 pandemic.** Three of the four main pillars of this agenda concern (1) an American-centric manufacturing and innovation program, (2) improving affordability for the caregiver and education workforce, and (3) advancing racial equity. The fourth pillar concerns building **new infrastructure and a clean energy plan**, the focus of this piece.

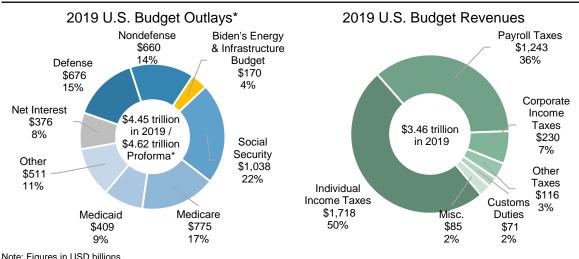
A green America founded upon a Green New Deal. Biden believes the Green New Deal is a *crucial framework* for meeting climate challenges (see Biden on Climate), which has become the foundation of all pillars in his platform, particularly the fourth. The *Green New Deal* is a broader resolution, which aims to (1) counteract systemic injustices and inequalities, (2) increase the amount and quality of employment, and (3) invest heavily in green/sustainable infrastructure and technology. The overarching goals of the framework are to achieve net-zero greenhouse gas emissions in order keep global temperatures within 1.5 degrees Celsius of pre-industrialized levels while *ensuring the prosperity and economic security of Americans*.

**100% clean energy economy and net-zero emissions no later than 2050.** Biden takes this framework a couple of steps forward by defining a handful of key deliverables, providing a budget, and timelines that will be of utmost importance to the energy sector:

- A carbon pollution-free U.S. power sector by 2035.
- Reduce the carbon footprint of U.S. buildings by 50% by 2035.
- U.S. economy-wide net-zero emissions by no later than 2050.

If we can land on the Moon, then we can clean up the Earth. The ambitious climate and environmental justice plan is advertised to cost U.S. taxpayers just \$1.7 trillion through federal investment over the next 10 years. Additional private sector and state and local investments would bring the total to more than \$5 trillion. More specifically, \$400 billion over 10 years is earmarked for clean energy research and innovation. This amount is *twice the investment of the Apollo program, which put a man on the Moon, in today's dollars.* We have provided a pro forma version of the 2019 federal budget in Exhibit 1 to highlight that this would require a 4% increase in annual expenditure, representing 0.8% of annual GDP (i.e., of \$21.4 trillion in 2019). Of course, government budgets in 2020 have recently ballooned with monetary and fiscal stimulus packages





\* 2019 pro forma budget with Biden's proposed Energy & Infrastructure plan.

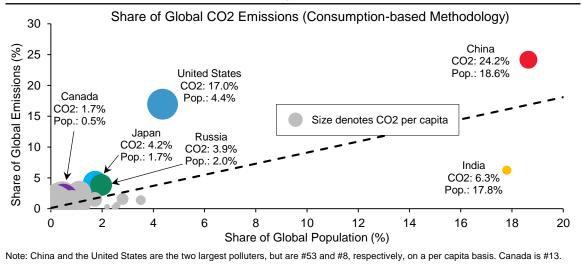
Source: U.S. Congressional Budget Office; Scotiabank GBM.



aimed at combating the economic fallout of COVID-19 that has slashed productivity/GDP. That said, the cost of the proposal does seem feasible, especially given that Biden has promised to **reverse the corporate income tax breaks** established by Trump via the **Tax Cut and Jobs Act of 2017**. Government revenues from corporate taxes plummeted \$92.3 billion, from \$297.0 billion in 2017 to only \$204.7 billion in 2018, a reversal of which would pay for at least half of this increased expense. Presumably, economic growth and higher personal incomes spurred from this plan would then lead toward higher individual and corporate tax revenue in subsequent years to make up the remainder, while also potentially slashing some non-essential (i.e., Defense/Non-defense) discretionary spending.

**Congressional approval might be required.** While the Executive Office of the President provides the annual federal budget, and all bills for raising revenue (generally tax bills) must originate in the Democratmajority House of Representatives, the **Antideficiency Act** voids any attempt to spend money for which there is no current appropriation. Congress can deliberate and pass appropriations bills based on the president's recommendations and congressional priorities, though there are a handful of workarounds/remedies. This is where the Senate, in which Republicans currently hold a three- to five-seat majority, may have some negotiating power to seek concessions or attempt to filibuster. Alternatively, the next federal election could potentially see a flip in majority, with 33 senate seats up for re-election and two additional seats for special elections in November (i.e., 23 Republican and 12 Democrat seats). Given two incumbent independent seats that generally caucus with Democrats, four seats would need to flip to create a Democratic majority in the Senate, which would likely make passing Joe Biden's new infrastructure and clean energy budget manageable without significant alterations/concessions.

**Global adoption is also needed to achieve the ultimate goal.** Biden claims that he will *rally the rest of the world* to join this aggressive fight against climate change; however, we would note that achieving the overall target of a global CO<sub>2</sub> reduction would require adoption from nations that are less likely to heed the call or be able to financially afford it. That said, the United States is one of the most polluting countries in the world, both in absolute terms and on a per capita basis. Approximately 330 million Americans contribute ~17.0% of global emissions on a consumption basis, but represent only 4.4% of the global population. The top three emitters, being China, the United States, and India, respectively, contribute a combined 47.4% of global emissions, or roughly the mid-point of the New Green Deal emissions reduction targeted range. Consequently, these goals are technically achievable, but contingent on whether the United States can persuade those above the line (i.e., China, Japan, and Russia) to join; *most* European nations are already leading this effort.



#### Exhibit 2: Can the United States Pull Its Own Weight and Get Below the Line?

-Source: ourworldindata.org; Global Carbon Project (GCP) data as of 2015; UN Population; Scotiabank GBM.



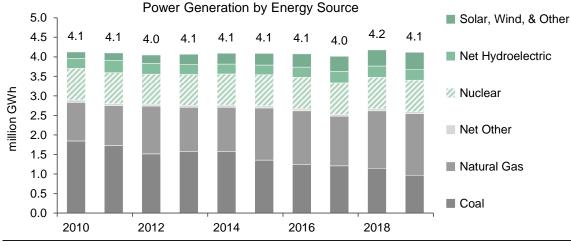
Given the importance of the United States in addressing global climate change, we will focus on the two overarching deliverables of the new infrastructure and clean energy platform and attempt to answer these questions: What could the energy sector look like under Biden's proposals? What could the major impacts be?

# A Carbon Pollution-Free U.S. Power Sector by 2035

The demise of coal-fired generation entirely. Total electricity generation in the United States has been relatively constant over the last 15 years at ~4.1 billion megawatt hours; however, the fuel source mix that generates this power has changed dramatically in the last 10 years. The largest systematic change started a decade ago, at the beginning of Barack Obama's presidential terms; since then, there have been consistent declines in the coal-fired power generation sector (coal-fired generation has decreased 48%, or 881 million MWh p.a., over 10 years). While federal policy, such as the Obama administration's Clean Power Plan, likely kick-started the demise of coal-fired generation, the availability and plummeting cost of natural gas would have aided in the switch over time.

**Natural gas** <u>was</u> the bridge fuel. Given the relatively low reliability and capacity factors (i.e., utilization rates) of solar and wind, the power stack required another form of baseload supply, which leaves hydroelectricity, nuclear, and natural gas. Hydroelectricity is bounded by geographical constraints, and nuclear power had fallen out of social favour due to recent events such as the **Fukushima Daiichi nuclear disaster** in 2011. Consequently, the baseload capacity *shortfall* of declining coal-fired generation was made up for primarily by natural gas-fired generation (+60% or +594 million MWh p.a.) with intermittent generation provided by wind (+209 million MWh p.a.) and solar (+71 million MWh p.a.).

Will Biden nix natural gas and go straight to next generation nuclear? Natural gas is an emitting power source without an integrated carbon capture, use, and storage (CCUS) process. This means that ~63% of the U.S. power stack continues to produce CO<sub>2</sub>, albeit at significantly lower levels than prior to the Obama administration. In order for Biden to fulfill his promise by 2035, the United States would need to make up an additional <u>2.6 million GWh p.a.</u> of non-emitting, sustainable net generation. Very few natural gas power plants have CCUS integration for the same reason that coal plants don't – it is not cost-effective. Consequently, due to the variability of standalone solar and wind generation, nuclear power, particularly small modular reactors (SMR), are likely to retain a dominant position in the power sector, despite social and political sensitivities surrounding this fuel source. Notably, Biden has voiced support for SMRs and funding research through ARPA-C.



#### Exhibit 3: 63% of U.S. Power is CO<sub>2</sub>-Emitting, with Another 20% from Nuclear and 7% from Hydro

Source: DOE EIA; Scotiabank GBM.



**Less bang for your buck.** There are a few key facts to keep in mind regarding Biden's path forward with solar, wind, and nuclear power:

- Solar utilization rates, on average, are ~25%. We believe that solar panel efficiency will continue to
  improve over time, but there are limitations to reliability. Panels can be obscured by weather, such as
  clouds on rainy/snowy days or snow/sand/dust sediment. Additionally, sun procession across the sky
  can play a major role in northern latitudes (e.g., Anchorage, AL receives 19.5 hours of sun in June, but
  only 4.5 hours in December). As panels continue to become less expensive, we could see significantly
  more deployed to make up for sub-optimal placement.
- Wind utilization rates, on average, are ~35%. Chasing the wind can be less forgiving going forward. Certain locations are less ideal for wind turbine placement because of lack of consistent wind, location of population, wildlife endangerment, seaborne shipping safety, etc. Turbines cannot be installed just anywhere, and some of the best spots have been picked over by this point.
- Nuclear utilization rates are ~94%. Utilization rates have been climbing over the past decade, likely as a result of declining coal-fired generation, requiring a substitution for baseload demand. Notwithstanding turnarounds/maintenance, individual nuclear plants can maintain near-100% utilization rates over long periods of time.

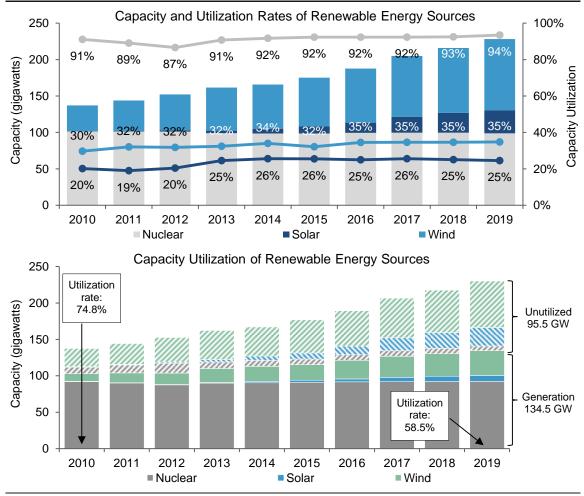


Exhibit 4: Utilities Must "Over-Build" Solar and Wind Capacity and Use Batteries to Fill the Gap

Source: DOE EIA; Scotiabank GBM.



*Can* it be done? Theoretically, yes. However, to put this level of investment into perspective, we have provided some calculations to compare the scale of change with the largest energy projects in the world and currently in the United States.

## In Comparison with the Largest Facilities Ever Built

To achieve Biden's goal of 100% non-carbon emitting power by 2035, the United States would need to make up 2.6 million GWh of sustainable generation. This is a truly momumental task, perhaps beyond the scope of landing a man on the Moon within eight years of Kennedy's Moon Shot program in 1961. The Bhadla Solar Park in India is the largest photovoltaic (PV) facility in the world, with a nameplate capacity of 2,245 MW, producing ~4,944 GWh p.a. The United States would need to build 525 facilities like Bhadla to fully fill this gap on an absolute basis, and this could not be achieved without adequate battery storage for when the sun is not available. Likewise, wind power is typically little less reliable than solar and suffers from much of the prime locations in the United States being already picked over, thus producing less effective power per marginal project. The United States could build 30 copies of the largest existing power plant in the world (i.e., the Three Gorges Dam in China); however, it would require specific geographic features and would come with a host of other environmental and social issues. Alternatively, the United States could build one Palo Verde-type nuclear plant in each of the 50 states and then add another plant for the top 30 cities in the country to get to ~81 nuclear plants. In reality, the solution would be a combination of all these generation types, depending upon location dynamics and social licence. Notably, the Gemini Solar Project in Nevada will surpass Solar Star I & II to become the largest solar facility in the United States, which became possible only after Trump's deregulatory efforts.

Flat-panel photovolta	lic	Onshore Wind	
5-yr average U.S. utilization	25.1%	5-yr average U.S. utilization	34.1%
Estimated total capacity required	1,177,636 MW	Estimated total capacity required	867,187 MW
Largest Solar Plant: Bhadla Sol	lar Park, IND	Largest Wind Farm: Jiuquan Wind Pov	ver Base, Gansu CHN
EPC project cost (ca. year build)	\$1.4 billion	EPC project cost (ca. year build)	\$17.5 billion
Nameplate capacity	2,245 MW	Nameplate capacity	7,965 MW
Capacity factor <sup>1</sup>	25.1%	Capacity factor <sup>1</sup>	34.1%
Annual output <sup>1</sup>	4,944 GWh p.a.	Annual output <sup>1</sup>	23,821 GWh p.a
Required # of plants <sup>1</sup>	525x Plants	Required # of plants <sup>1</sup>	109x Plants
Under Construction: Gemini Solar, Nevada		Largest in the U.S.: Alta Wind	l, California
EPC project cost (ca. year build)	\$1.0 billion	EPC project cost (ca. year build)	\$2.9 billion
Nameplate capacity	690 MW	Nameplate capacity	1,550 MW
Capacity factor <sup>2</sup>	35.0%	Capacity factor	23.7%
Annual output <sup>2</sup>	2,116 GWh p.a.	Annual output	3,216 GWh p.a
Required # of plants <sup>2</sup>	1,226x Plants	Required # of plants	806x Plants
Nuclear		Hydroelectric	
5-yr average U.S. utilization	92.6%	5-yr average U.S. utilization	39.6%
Estimated total capacity required	319,786 MW	Estimated total capacity required	6,549,157 MW
Largest Nuclear Facility: Kashiwaza	aki-Kariwa, JPN	Largest Hydro Dam: Three Gorg	es Dam, CHN
EPC project cost (ca. year build)	\$22.1 billion	EPC project cost (ca. year build)	\$31.8 billion
Nameplate capacity	7,965 MW	Nameplate capacity	22,500 MW
Capacity factor <sup>1</sup>	92.6%	Capacity factor	44.1%
Annual output <sup>1</sup>	64,596 GWh p.a.	Annual output	87,000 GWh p.a
Required # of plants <sup>1</sup>	40x Plants	Required # of plants	29.8x Plants
Largest in the U.S.: Palo Verd	e, Arizona	Largest in the U.S.: Grand Coulee	Dam, Washingto <u>n</u>
EPC project cost (ca. year build)	\$5.9 billion	EPC project cost (ca. year build)	\$163.0 million
Nameplate capacity	3,937 MW	Nameplate capacity	6,809 MW
Capacity factor	92.6%	Capacity factor	33.9%
Annual output	31,920 GWh p.a.	Annual output	20,240 GWh p.a
Required # of plants	81x Plants	Required # of plants	128.1x Plants
1) Assumes average capacity factor in Unite	ed States: (2) approximate	capacity factor of neighbouring solar project	8

Exhibit 5: The United States Would Need to Build a *90-Gorges Dam* (i.e., 30x the Three Gorges Dam)

Source: Company reports; DOE EIA; Scotiabank GBM

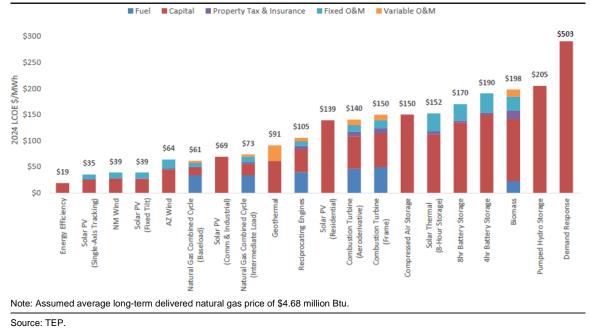


# What About Cost?

**Solar is the least expensive form of marginal power generation.** Besides energy efficiency (i.e., customer efficiency programs), building single-axis tracking solar parks is the least expensive utility-scale power generation available, at \$35 per MWh on a levelized-cost of energy basis (LCOE), according to **TEP data**. This compares with \$39 per MWh for wind in New Mexico and \$61 per MWh for baseload natural gas-fired combined cycle generation and \$73 per MWh for intermediate load. However, we note that TEP uses a historical average delivered natural gas price of \$4.68 per million Btu, which, in our view, is perhaps 40%-50% too high, but represents only 40%-50% of the overall cost of generation. In fact, the cost of new solar and wind projects today are close to competing with *existing* nuclear and coal generation that typically costs in the high-\$20s to low-\$30s per MWh range.

A major caveat: storage is very expensive. While it might appear that all new power generation should be either solar or wind, there are obvious drawbacks to this cost figure. Solar PV and wind lack dispatch characteristics available through natural gas generation and suffer from lower reliability in comparison with conventional technologies in coal, nuclear, and natural gas. Consequently, for solar to be truly effective, storage is required to adequately match supply with demand, which makes new projects considerably more expensive in comparison. Adding 4-hour battery storage typically costs \$190 per MWh, whereas a larger 8-hour battery is moderately less expensive, around \$170 per MWh, due to economies of scale – lower engineering, procurement, and construction (EPC) and fixed operation and maintenance (O&M) costs per MWh. Contrast this with new natural gas turbines, which cost between \$125 and \$140 per MWh (Reciprocating engines to Aeroderivative), and it becomes clear that intermittent demand is more cost-effectively served with natural gas (at present).

The solution is bundling solar with storage. Solar's generating capacity typically peaks in the early afternoon each day, depending on latitude and time of year. However, power-generation demand spikes in the evenings as families return home from work to turn on air-conditioning units, lights, various electrical applicances, and to charge more electric vehicles (in the near future). To solve the peak supply versus demand mismatch, solar can use storage to effectively *shift* said supply to the evenings or early mornings when the sun is not out; however, doing so can add 50%-100% to the total cost and dramatically changes project economics. The current convention is for solar plus co-located storage facilities to be sized to provide



#### Exhibit 6: Solar Beats Them All - Levelized Cost of Energy by Generation Type



# EQUITY RESEARCH | SPOTLIGHT

rated output (capacity of the plant) for ~4 hours. Under this configuration, these facilities are able to direct excess generation to storage during the day when utilization is highest and demand is low. Then, in the evening when demand peaks and solar irradiation is waning, the facility is in a postion to meet the heightened demand, when grid prices are often at thier highest, at full capacity for the duration of peak demand.

#### Case Study: Gemini Solar in Clark County, Nevada

Soon to be the largest solar power plant in the Unted States (eighth in the world). Solar Partners XI and Nevada Power Company have agreed to a power purchase agreement (PPA), which is estimated to provide 2,227 GWh p.a. from a solar PV array and battery facility. The solar panels will have the ability to deliver 690 MW at peak capacity and, we estimate, have a very high expected capacity factor of ~34.1%, Gemini will also feature a 3.7-hour, 380 MW battery storage facility capable of delivering 517 GWh p.a.

### The quoted dispatch rate of \$24.79 per MWh appears to be an incredibly

good deal, but that is not the full price. In comparison with other generating types and solar projects, this price would provide a very low cost source of capacity. However, there is also a full requirements period when Gemini provides its capacity to the grid at 6.5x the dispatch rate, but for only five hours a day and for only three months (June though August). This full requirements period affords the project an additional 40% in revenue and presumably pays for storage. The effective average PPA price over an entire year would be 50% higher, close to \$37-\$38 per MWh. That said, this still appears to be a competitive price for power, especially when considering it includes the dispatchable, load-balancing storage facility.

#### Current-day supply gap for 100% non-carbon emitting power generation would require the United States to build 1,226 Gemini Solar projects. The EPC cost is estimated to be ~\$1.0 billion for this project. This would suggest a \$1.2-\$1.3 trillion price tag for this specific portion of Joe Biden's

vision; however, there are a few things to keep in mind:

- First, there are a handful of other key deliverables in Biden's plan, such • as achieving economy-wide net-zero emissions by no later than 2050, which goes well beyond just the power sector. This means that it is likely that the \$1.7 trillion price tag is not entirely, or even mostly, earmarked for green energy. This policy will heavily rely upon private investment.
- Second, this price tag addresses only today's implied power supply gap if all carbon emitting sources • were eliminated. Though power demand has been relatively flat over the past couple of decades, it is not likely to remain this way into the future, given changing consumer behaviour and the advent of electric vehicles.
- Third, the Gemini Solar project is ideally located in the desert of Clark County, on the southern tip of • Nevada. Theoretically, the United States could completely fill the entire (current) supply gap with solar panels, using 28% of the Mojave desert using this solar project's dimensions (requiring ~35,000 square km). This project is already controversial, given its potential impact on wildlife, specifically the Mojave Desert tortoise, and its location on public lands adjacent to the Valley of Fire state park preserve.
- Finally, transmission loss and weather-dependent reliability would still become major issues when shipping power long distances to more highly populated regions in the Midwest and east side of the

#### Exhibit 7: Economics of the United States' Largest Solar Plant

ingest oolar i lant		
Solar Panel Array		
Gross nameplate	746	MW
Deliverable	690	MWac
Hours	8,760	hours p.a.
Capacity factor	34.1%	
Produced	2,227	GWh p.a.
Battery Pack		
Change cap.	400	MW
Discharge cap.	380	MW
Duration	3.7	hours
Produced	517	GWh p.a.
Round-trip	95%	Efficiency
Net Generation		
Gross Solar	2,227	GWh p.a.
Battery charging	544	GWh p.a.
Net solar		GWh p.a.
Battery output	517	GWh p.a.
Net generation	2,199	GWh p.a.
Full requirements	206,310	MWh p.a.
Effective Average PPA		
Dispatch rate	\$24.79	MWh
Full requirements	6.5	x dispatch rate
Full req. rate	\$161.14	MWh
Dispatchable rev.	\$49.4	millions p.a.
Full req. rev.	\$33.2	millions p.a.
Gross revenue	\$82.7	millions p.a.
Average PPA	\$37.58	MWh p.a.

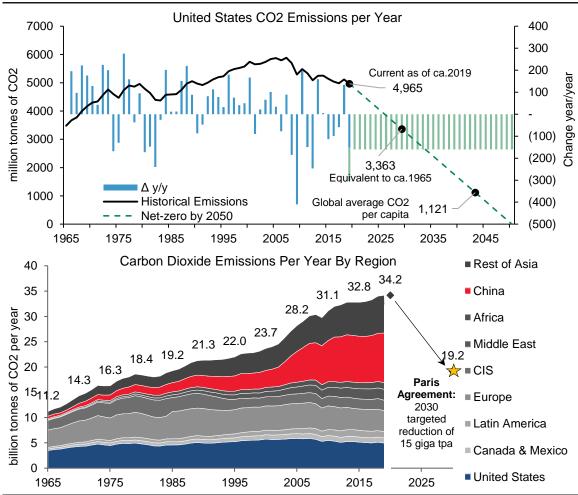
Source: PUC Nevada; Scotiabank GBM estimates.



continent. A local solution is required in those regions, which are less suited to solar parks simply due to solar availability (latitude, cloud cover, etc.).

# Economy-Wide Net-Zero Emissions by No Later than 2050

Achieving economy-wide net-zero emissions is a truly Herculean task. As shown in Exhibit 2 on page 3, the United States is one of the most polluting countries in the world, both in absolute terms (second only to China) and on a per capita basis. Approximately 330 million Americans contribute ~17.0% of global emissions (on a consumption basis), but represent only 4.4% of the global population. Removing nearly a third (32%) of current emissions would bring the United States back to levels not seen since 1965, the earliest data that we have. A 77% reduction in emissions would finally align the United States with the rest of the world on an emissions per capita basis. The Paris Agreement now suggests that CO<sub>2</sub> emissions need to be reduced by 7.6% every year for the next decade to meet the lower, 1.5°C Paris target. While CO<sub>2</sub> emissions are a global problem, the United States will need to work significantly harder to achieve these goals even if Biden rejoins the Paris Agreement on day one of his presidential term.



#### Exhibit 8: Getting to Global CO<sub>2</sub> Emissions Per Capita Would Require a 77% Reduction

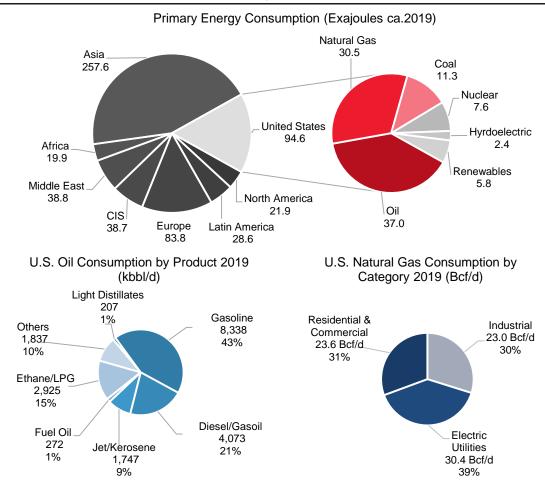
Source: BP; United Nations; Scotiabank GBM.



# Getting to a Net-Zero Economy

The United States would need to grow non-emitting power generation (including nuclear) by 6.0x to get to net zero by 2050. In a rather simplified way of thinking about *all sources* of  $CO_2$  emissions produced through primary energy consumption in the United States, we have done some calculations to figure out exactly how much would need to be converted to clean, non-emitting energy as of today's consumer patterns. Utility-scale power generation only accounts for ~16% of energy consumption in the United States. The remaining portions are distributed in different forms of consumption (e.g., transportation, heating, direct building and infrastructure use, general industry, chemicals, small-scale private power generation). The vast majority of these forms produce  $CO_2$ . The only ways to remove  $CO_2$  emissions from the *entire economy* is to:

- 1. Completely remove coal, crude oil, natural gas, etc. as consumable commodities and replace them with a form of renewable, non-emitting energy (e.g., electric vehicles running on renewable power gen),
- 2. Provide a form of CO<sub>2</sub> capture, utilization, and storage (CCUS) to actively remove emissions from the atmosphere, and/or
- 3. Change behavioural patterns of society to drastically cut energy consumption.



#### Exhibit 9: The United States Consumes 94.6 exajoules p.a.; 83% of This Amount Is Carbon-Emitting

Source: BP Annual Statistical Review; DOE EIA; Scotiabank GBM



#### Thursday, August 13, 2020, Intraday Flash

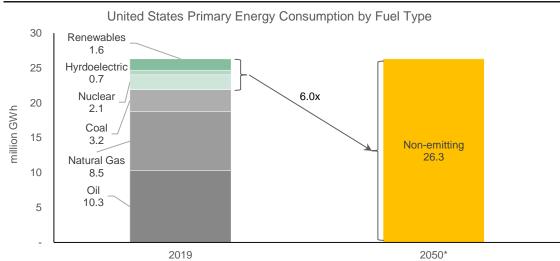
**21.9 million GWh p.a. of non-emitting power generation is required by 2050 to get to net zero** <u>economy-wide</u>. Of the 94.6 exajoules consumed by the United States each year, 78.8 exajoules (83%) come from coal, crude oil, and natural gas forms. According to BP, **one exajoule equals 278 terawatt-hours**; consequently, converting 78.8 exajoules to equivalent power generation would require 21.9 million GWh p.a.

Energy is consumed in many forms; for example, vehicles are simply miniature power plants that run on gasoline/diesel, etc. The internal combustion engine (ICE) converts potential chemical energy of gasoline/diesel into kinetic electrical energy for the vehicle to use. By swapping out the engine for a battery pack, the vehicle is simply swapping out the location of where this energy is/was converted from its original form. Consequently, to remove carbon energy entirely from the economy, each joule of energy created from a direct-use carbon emitting commodity must be, in a net-zero economy, generated at an non-emitting, renewable power plant. Therefore, assuming aggregate energy demand in the United States remains relatively stable, this means that:

- Natural gas demand will *decrease* by ~30 bcf/d by 2035 due to a non-carbon power stack and another 45-50 bcf/d by 2050 given the removal of carbon from the entire economy.
- Thermal coal demand will be completely phased out by 2035.
- Crude oil demand will decrease by ~17.3 million bbl/d (2.35 million tpa) by 2050.
- Nuclear, hydroelectric, solar, wind, and other renewable forms of power generation would need to *increase* by approximately 6.0x over the next three decades to make up this difference.

**The 755 Gorges Dam.** The scale of non-emitting power generation growth required, assuming no CCUS and constant power-generation demand, would mean that the United States will build either 10,356 Gemini Solar projects, 6,812 Alta Wind projects, 686 Palo Verde nuclear plants, or 1,082 Grand Coulee hydroelectric dams. This is the equivalent of 252 Three Gorge Dams being built over the next three decades. Truly a watershed moment for the energy sector.





\* Assumes 100% non-carbon emitting <u>economy</u> in the United States by 2050 and using 2019 primary energy consumption (i.e. not just the current power-stack)

Source: BP Annual Statistical Review; Scotiabank GBM.



### **Appendix A: Important Disclosures**

I, Michael Loewen, certify that (1) the views expressed in this report in connection with securities or issuers that I analyze accurately reflect my personal views and (2) no part of my compensation was, is, or will be directly or indirectly, related to the specific recommendations or views expressed by me in this report.

This document has been prepared by Research Analysts employed by The Bank of Nova Scotia and/or its affiliates. The Bank of Nova Scotia, its subsidiaries, branches and affiliates are referred to herein as "Scotiabank." "Scotiabank" together with "Global Banking and Markets" is the marketing name of the global corporate and investment banking and capital markets business of The Bank of Nova Scotia and its affiliates. Scotiabank, Global Banking and Markets produces research reports under a single marketing identity referred to as "globally branded research" under U.S rules. This research is produced on a single global research platform with one set of rules which meet the most stringent standards set by regulators in the various jurisdictions in which the research reports are produced. In addition, the Research Analysts who produce the research reports, regardless of location, are subject to one set of policies designed to meet the most stringent rules established by regulators in the various jurisdictions where the research reports are produced.

Scotiabank relies on information barriers to control the flow of non-public or proprietary information contained in one or more areas within Scotiabank into other areas, units, groups or affiliates of Scotiabank. In addition, Scotiabank has implemented procedures to prevent research independence being compromised by any interactions they may have with other business areas of The Bank of Nova Scotia. The compensation of the Research Analyst who prepared this document is determined exclusively by Scotiabank Research Management and senior management (not including investment or corporate banking).

Research Analyst compensation is not based on investment or corporate banking revenues; however, compensation may relate to the revenues of Scotiabank as a whole, of which investment banking, corporate banking, sales and trading are a part. Scotiabank Research will initiate, update and cease coverage solely at the discretion of Scotiabank Research Management. Scotiabank Research has independent supervisory oversight and does not report to the corporate or investment banking functions of Scotiabank.

For Scotiabank, Global Banking and Markets Research Analyst Standards and Disclosure Policies, please visit www.gbm.scotiabank.com/disclosures.

For additional questions, please contact Scotiabank, Global Banking and Markets Research, 4 King Street West, 12th Floor, Toronto, Ontario, M5H 1A1.

Time of dissemination: August 13, 2020, 13:15 ET. Time of production: August 13, 2020, 13:06 ET. Note: Time of dissemination is defined as the time at which the document was disseminated to clients. Time of production is defined as the time at which the Supervisory Analyst approved the document.



### Definition of Scotiabank, Global Banking and Markets Equity Research Ratings

Scotiabank has a three-tiered rating system, with ratings of Sector Outperform, Sector Perform, and Sector Underperform. Each Research Analyst assigns a rating that is relative to his or her coverage universe or an index identified by the Research Analyst that includes, but is not limited to, stocks covered by the Research Analyst.

The rating assigned to each security covered in this report is based on the Scotiabank, Global Banking and Markets Research Analyst's 12-month view on the security. Research Analysts may sometimes express in research reports shorter-term views on these securities that may impact the price of the equity security in a manner directly counter to the Research Analyst's 12-month view. These shorter-term views are based upon catalysts or events that may have a shorter-term impact on the market price of the equity securities discussed in research reports, including but not limited to the inherent volatility of the marketplace. Any such shorter-term views expressed in research report are distinct from and do not affect the Research Analyst's 12-month view and are clearly noted as such.

#### Ratings

#### Sector Outperform (SO)

The stock is expected to outperform the average 12-month total return of the analyst's coverage universe or an index identified by the analyst that includes, but is not limited to, stocks covered by the analyst.

#### Sector Perform (SP)

The stock is expected to perform approximately in line with the average 12-month total return of the analyst's coverage universe or an index identified by the analyst that includes, but is not limited to, stocks covered by the analyst.

#### Sector Underperform (SU)

The stock is expected to underperform the average 12-month total return of the analyst's coverage universe or an index identified by the analyst that includes, but is not limited to, stocks covered by the analyst.

#### Focus Stock (FS)

As of April 29, 2019, Scotiabank, Global Banking and Markets discontinued the Focus Stock rating. A stock assigned this rating represented an analyst's best idea(s); stocks in this category were expected to significantly outperform the average 12-month total return of the analyst's coverage universe or an index identified by the analyst that included, but was not limited to, stocks covered by the analyst.

#### Other Ratings

*Tender* – Investors are guided to tender to the terms of the takeover offer.

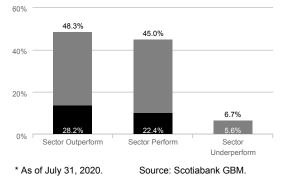
*Under Review* – The rating has been temporarily placed under review, until sufficient information has been received and assessed by the analyst.

#### **Risk Ranking**

The Speculative risk ranking reflects exceptionally high financial and/or operational risk, exceptionally low predictability of financial results, and exceptionally high stock volatility. The Director of Research and the Supervisory Analyst jointly make the final determination of the Speculative risk ranking.

#### Scotiabank, Global Banking and Markets Equity Research Ratings Distribution\*

#### Distribution by Ratings and Equity and Equity-Related Financings\*



Percentage of companies covered by Scotiabank, Global Banking and Markets Equity Research within each rating category.

Percentage of companies within each rating category for which Scotiabank, Global Banking and Markets has undertaken an underwriting liability or has provided advice for a fee within the last 12 months.

For the purposes of the ratings distribution disclosure FINRA requires members who use a ratings system with terms different than "buy," "hold/neutral" and "sell," to equate their own ratings into these categories. Our Sector Outperform, Sector Perform, and Sector Underperform ratings are based on the criteria above, but for this purpose could be equated to buy, neutral and sell ratings, respectively.



### **General Disclosures**

This document is for distribution only as may be permitted by law. It is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or would subject Scotiabank to any registration or licensing requirement within such jurisdiction. It is published solely for information purposes; it is not an advertisement nor is it a solicitation or an offer to buy or sell any financial instruments or to participate in any particular trading strategy.

No representation or warranty, either express or implied, is provided in relation to the accuracy, completeness or reliability of the information contained in this document except with respect to information concerning Bank of Nova Scotia (TSX: BNS; NYSE: BNS). This document is not intended to be a complete statement or summary of the securities, markets or developments referred to in this document. Scotiabank does not undertake to update or keep current the information contained herein, nor make any commitment as to the frequency of publication.

If you are affected by MiFID II, you must advise us in writing at trade.supervision@scotiabank.com

Any opinions expressed in this document may change without notice and may differ or be contrary to opinions expressed by other business areas or groups of Scotiabank. Any statements contained in this document attributed to a third party represent Scotiabank's interpretation of the data, information and/or opinions provided by that third party either publicly or through a subscription service, and such use and interpretation have not been reviewed by the third party. Nothing in this document constitutes a representation that any investment strategy or recommendation is suitable or appropriate to an investor's individual circumstances or otherwise constitutes a personal recommendation. Investments involve risks, and investors should exercise prudence and their own independent judgement in making their investment decisions and carefully consider any risks involved.

The financial instruments that may be described in this document may not be eligible for sale in all jurisdictions or to certain categories of investors. Instruments such as options, derivative products, and futures are not suitable for all investors, and trading in these instruments is considered risky. Mortgage and asset-backed securities may involve a high degree of risk and may be highly volatile in response to fluctuations in interest rates or other market conditions. Foreign currency rates of exchange may adversely affect the value, price, or income of any security or related instrument referred to in this document. For investment advice, trade execution, or other enquiries, clients should contact their local sales representative. The value of any investment or income may go down as well as up, and investors may not get back the full amount invested. Past performance is not necessarily a guide to future performance.

To the full extent permitted by law, neither Scotiabank nor any of its directors, employees or agents accepts any liability whatsoever for any direct or consequential loss arising from any use of the information or this document. Nothing in this document constitutes financial, investment, tax, accounting or legal advice. Investors should seek their own legal, financial and tax advice regarding the appropriateness of investing in any securities or pursuing any strategies discussed in the document. Any prices stated in this document are for information purposes only and do not represent real-time valuations for individual securities or other financial instruments. There is no representation that any transaction can or could have been effected at those prices, and any prices do not necessarily reflect Scotiabank's internal books and records or theoretical model-based valuations and may be based on certain assumptions. Different assumptions by Scotiabank or any other source may yield substantially different results. All pricing of securities in reports is based on the closing price of the securities' principal marketplace on the night before the publication date, unless otherwise explicitly stated.

The Research Analyst(s) responsible for the preparation of this document may interact with trading desk personnel, sales personnel and other parties for the purpose of gathering, applying and interpreting market information.

In the normal course of offering investment and banking products and services to clients, Scotiabank may act in several capacities (including issuer, market maker, underwriter, distributor, index sponsor, swap counterparty, and calculation agent) simultaneously with respect to a product, giving rise to potential conflicts of interest. Scotiabank uses controls such as information barriers to manage conflicts should they arise. Scotiabank and its affiliates, officers, directors, and employees may have long or short positions (including hedging and trading positions), trade as principal and buy and sell in instruments or derivatives identified herein; such transactions or positions may be inconsistent with the opinions expressed in this document.

Recipients of this document should expect that Scotiabank will from time to time perform services (including investment banking or capital market services) in connection with the services and activities described in this document and that they may perform services for and engage in transactions with other market participants, including the issuers of certain of the investments underlying the transactions herein.

The information in this document has been prepared without taking into account any investor's objectives, financial situation or needs, and investors should, before acting on the information, conduct independent due diligence when making an investment decision and consider the appropriateness of the information, having regard to their objectives, financial situation and needs. For further information, please contact your sales representative.

Scotiabank specifically prohibits the redistribution of this document in whole or in part without Scotiabank's prior written permission, and Scotiabank accepts no liability whatsoever for the actions of third parties in this respect. Images may depict objects or elements that are protected by third-party copyright, trademarks and other intellectual property rights.



Equity research reports published by Scotiabank are initially and simultaneously made available electronically to intended recipients through its proprietary research website, ScotiaView, e-mail, and through third-party aggregators. The mediums in which research is disseminated to clients may vary depending on client preference as to the frequency and manner of receiving research reports. Institutional clients with questions regarding distribution of equity research or who wish to access the proprietary model used to produce this report should contact Scotiabank at 1-800-208-7666.

As of April 29, 2020, in line with U.S. market practice and in compliance with all applicable regulatory requirements, Scotiabank, Global Banking and Markets discontinued its policy application of IIROC Rule 3400 (13), the site visit disclosure requirement, for Analysts employed by Scotia Capital (USA) Inc., its U.S. affiliate.

A list of all investment recommendations in an equity security or issuer that have been disseminated during the preceding 12 months is available at the following location: gbm.scotiabank.com/disclosures.

### **Additional Disclosures**

Australia: This report is provided in Australia by the Bank of Nova Scotia, an APRA-regulated Authorised Deposit-Taking Institution (Foreign Bank ADI) holding an Australian Financial Services License (AFSL).

Canada: Distributed to eligible Canadian persons by Scotia Capital Inc. a registered investment dealer in Canada.

Chile: This report is distributed by Scotia Azul Corredores de Bolsa Ltda and Scotia Corredora de Bolsa Chile S.A., subsidiaries of The Bank of Nova Scotia.

Colombia: This report is distributed in Colombia by Scotiabank Colpatria, S.A. as authorized by the Superintendencia Financiera de Colombia to The Bank of Nova Scotia ("Scotiabank"). Scotiabank and Scotia Capital Inc. promote and advertise their products and services through Scotiabank Colpatria, S.A. This document does not contain any type of investment advice nor does it aim to provide advice. This report is prepared by analysts employed by The Bank of Nova Scotia and certain of its affiliates, including Scotia Capital Inc.

Hong Kong: This report is distributed by The Bank of Nova Scotia Hong Kong Branch, which is authorized by the Securities and Future Commission to conduct Type 1, Type 4 and Type 6 regulated activities and regulated by the Hong Kong Monetary Authority.

Japan: This research report is provided for information purposes only and it is not intended to solicit any orders for securities transactions or commodities futures contracts. While we believe that the data and information contained in this research report are obtained from reliable sources, we do not guarantee the accuracy or completeness of the data and information.

Mexico: The information contained in this report is for informational purposes only and is not intended to influence the decision of the addressee in any way whatsoever with respect to an investment in a certain type of security, financial instrument, commodity, futures contract, issuer, or market, and is not to be construed as an offer to sell or a solicitation of an offer to buy any securities or commodities futures contracts. Scotiabank Inverlat Casa de Bolsa, S.A. de C.V. is not responsible for the outcome of any investment performed based on the contents of this research report.

Peru: This report is distributed by Scotia Sociedad Agente de Bolsa S.A., a subsidiary of The Bank of Nova Scotia. This report is prepared by analysts employed by The Bank of Nova Scotia and certain of its affiliates including Scotia Capital Inc.

Singapore: For investors in the Republic of Singapore, this document is provided via an arrangement with BNS Asia Limited pursuant to Regulation 32C of the Financial Advisers Regulations. The material contained in this document is intended solely for accredited, expert or institutional investors, as defined under the Securities and Futures Act (Chapter 289 of Singapore). If there are any matters arising from, or in connection with this material, please contact BNS Asia, located at 1 Raffles Quay, #20-01 North Tower, One Raffles Quay, Singapore 048583, telephone: +65 6305 8388.

This document is intended for general circulation only and any recommendation that may be contained in this document concerning an investment product does not take into account the specific investment objectives, financial situation, or particular needs of any particular person, and advice should be sought from a financial adviser based in Singapore regarding the suitability of the investment product, taking into account the specific investment objectives, financial situation, or particular needs of any person in receipt of the recommendation, before the person makes a commitment to purchase the investment product.

BNS Asia Limited and/or its affiliates may have in the past done business with or may currently be doing or seeking to do business with the companies or issuers covered in this report. The information provided or to be provided or actions taken by or to be taken by BNS Asia Limited and/or its affiliates in such circumstances may be different from or contrary to the discussion set out in this report.

United Kingdom and the rest of Europe: Except as otherwise specified herein, this material is distributed by Scotiabank Europe plc to persons who are eligible counterparties or professional clients. Scotiabank Europe plc is authorized by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

United States: Distributed to U.S. persons by Scotia Capital (USA) Inc. or by an authorized subsidiary or affiliate of The Bank of Nova Scotia that is not registered as a U.S. broker-dealer (a 'non-U.S. affiliate') to major U.S. institutional investors only. Scotia Capital (USA) Inc. accepts responsibility for the content of a document prepared by its non-U.S. affiliate (s) when distributed to U.S. persons by Scotia



Capital (USA) Inc. To the extent that a U.S. person wishes to transact in the securities mentioned in this document through Scotiabank, such transactions must be effected through Scotia Capital (USA) Inc., and not through a non-U.S. affiliate. The information in this document has not been approved, disapproved, or recommended by the U.S. Securities and Exchange Commission ("SEC"), any state securities commission in the United States or any other U.S. or non-U.S. regulatory authority. None of these authorities has passed on or endorsed the merits or the accuracy or adequacy of this document. Any representation to the contrary is a criminal offense in the United States.

<sup>TM</sup> Trademark of The Bank of Nova Scotia. Used under license, where applicable. Scotiabank, together with "Global Banking and Markets," is a marketing name for the global corporate and investment banking and capital markets businesses of The Bank of Nova Scotia and certain of its affiliates in the countries where they operate, including Scotia Capital Inc., Scotia Capital (USA) Inc., Scotiabanc Inc., Citadel Hill Advisors L.L.C., The Bank of Nova Scotia Trust Company of New York, Scotiabank Europe plc, Scotiabank (Ireland) Designated Activity Company, Scotiabank Inverlat S.A., Institución de Banca Múltiple, Scotia Inverlat Casa de Bolsa S.A. de C.V., Scotia Inverlat Derivados S.A. de C.V. – all members of the Scotiabank Group and authorized users of the mark. The Bank of Nova Scotia is incorporated in Canada with limited liability. Scotia Capital Inc. is a member of the Canadian Investor Protection Fund and regulated by the Investment Industry Regulatory Organization of Canada. Scotia Capital (USA) Inc. is a broker-dealer registered with the SEC and is a member of FINRA, NYSE, NFA and SIPC. Scotiabank Europe plc is authorized by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Scotiabank Inverlat, S.A., Scotia Inverlat Casa de Bolsa, S.A. de C.V., and Scotia Derivados, S.A. de C.V., are each authorized and regulated by the Mexican financial authorities.

© The Bank of Nova Scotia 2020

This report and all the information, opinions, and conclusions contained in it are protected by copyright. This report may not be reproduced in whole or in part, or referred to in any manner whatsoever, nor may the information, opinions, and conclusions contained in it be referred to without the prior, express consent of Scotiabank, Global Banking and Markets. The Bank of Nova Scotia, Scotiabank, and Global Banking and Markets logo and names are among the registered and unregistered trademarks of The Bank of Nova Scotia. All rights reserved.